

## Message Text

UNCLASSIFIED

PAGE 01 CALI 00310 041236Z

47

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 130600

R 032040Z AUG 76  
FM AMCONSUL CALI  
TO USDOC WASHDC  
INFO AMEMBASSY BOGOTA  
SECSTATE WASHDC 1888

UNCLAS CALI 0310

E.O.11652: N/A  
TAGS: BEXP  
SUBJ: TECNOQUIMICAS LTDA. ANDHIA. S.C.A.

REF: USDOC WASHDC 13057 AND CALI 0246

1. COLOMBIA 2. CNTRY CODE: 301 3. SER NO: 0065200

4. "REQUESTED AS:"CIAS. TECNOQUIMICAS LTDA."  
(TECNOQUIMICAS LTDA. AND CIA. S.C.A.)

4A. CODE: 4B. CODE: B 4C. CODE:  
5. APARTADO AEREO 156& CARRERA 7 NO. 23-12  
6. CALI, VALLE, COLOMBIA

7. ESTABL: 1957 8. EMPL: 848 9. SIZE: (19-X) LARGE  
10. REPUTATION: (22-X) GOOD  
11. SELLS ITS PRODUCTS THROUGHOUT COLOMBIA.

12. RPT. DATE: 06/76

13A. 28995/5 IMP. OF ESSENTIAL OILS  
13B. 28650/5 IMP. OF CYCLIC CRUDES AND INTERMEDIATES  
13C. 28190/5 IMP. OF OTHER INORGANIC CHEMICALS, N.E.C.  
13D. 28690/5 IMP. OF INDUSTRIAL ORGANIC CHEMICALS, N.E.C.  
13E. 32950/5 IMP. OF MINERALS, GROUND OR TREATED  
13F. 20990/5 IMP. OF PECTIN  
13G. 28440/023 MFR. AGT. AND DIST. OF TOILET PREPARATIONS.  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 CALI 00310 041236Z

13H. 28300/023 MFR. AGT. AND DIST. OF DRUGS

13I. 34212/3 DIST. OF RAZOR BLADES AND RAZORS, EXCEPT ELECTRIC  
13J. 39142/3 DIST. OF FLATWARE (KNIVES, FORKS, SPOONS, ETC.)  
13K. 20840/3 DIST. OF WINES, BRANDY AND BRANDY SPIRITS  
13L. 20850/3 DIST. OF DISTILLED LIQUOR, EXCEPT BRANDY

14. CONTACT: FRANCISCO BARBERI Z. TITLE: MGR.  
15. CABLE: TECNOQUIMICAS 16. TELEX: 055-653  
17. TEL: 861111  
18. FINANCIAL REFS: BANCO DE COLOMBIA, CALLE 11 NO. 5-64& BANCO DE  
BOGOTA, CARRERA 4 NO. 11-55& BANCO FRANCO COLOMBIANO, CARRERA 4 NO.  
12-70, ALL OF CALI, VALLE, COLOMBIA.

19. TRADE REFS: MILES LABORATORIES PAN AMERICAN IND., CALLE 30  
NORTE NO. 6-19, CALI, VALLE, COLOMBIA& DENVER CHEMICAL MFG. CO.,  
35 COMMERCE ROAD, STAMFORD, CONN. 06904.

20. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF DENVER CHEMICAL  
MFG. CO., 35 COMMERCE ROAD, STAMFORD, CONN. 06904, FOR PHARMACEUTICAL  
PREPARATIONS, DATE OF ACQUISITION NOT STATED.

21. THIS FIRM IS ONE OF THE LEADING ONES IN COLOMBIA IN ITS LINE OF  
BUSINESS. IT OPERATES UNDER THE COLOMBIAN BY-LAWS OF A LIMITED  
LIABILITY PARTNERSHIP WITH NEGOTIABLE SHARES. PAID-IN CAPITAL IS  
LISTED AS 98,839,000 COLOMBIAN PESOS. SALES VOLUME WAS REPORTED AS  
687 MILLION COLOMBIAN PESOS. FIRM EMPLOYS 57 TRAVELING SALESMEN  
COVERING THE ENTIRE COUNTRY. FIRMS IS REPORTED AS PROPERLY MANAGED  
AND IT ENJOYS A GOOD COMMERCIAL REPUTATION. THIS FIRM IS ALSO A  
STOCKHOLDER IN OTHER LOCAL FIRMS. BANKING INSTITUTIONS CONTACTED  
REPORT VERY GOOD EXPERIENCE WITH THIS FIRM IN ALL DEALINGS INCLUDING  
CREDIT FACILITIES EXTENDED. CONSULATE RECOMMENDS THIS FIRM AS A GOOD  
TRADE CONTACT FOR U.S. FIRMS.

22. PREPARED BY: J. DE SOTO APPROVED BY: J. KERR, JR.  
AT: U.S. CONSULATE, CALI  
KERR

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 AUG 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976CALI00310  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760300-0805  
**From:** CALI  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760894/aaaadecm.tel  
**Line Count:** 96  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION ARA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 CALI 246  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GarlanWA  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 23 FEB 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <23 FEB 2004 by ReddocGW>; APPROVED <26 NOV 2004 by GarlanWA>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TECNOQUIMICAS LTDA. ANDHIA. S.C.A.  
**TAGS:** BEXP  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006